

Senior procurement practitioners with the skills and experience to make an immediate impact on your purchasing & supply needs



Do you need to pursue several procurement initiatives, but lack the headcount to respond?

**PSL Consulting** provides you with a professional, cost effective and unique solution. Our practitioners not only bring their own **skills** to your assignment but, as a member of our associate network, can draw on the knowledge and **experience** that PSL Consulting has gained through working with leading organisations for more than ten years...

Our **interim practitioners** are...

- **Experienced** ... with the career achievements to make an immediate impact
- **Fast** ... 'hitting the ground running'
- **Innovative** ... drawing on the leadership of a variety of assignments
- **Flexible** ... operating to pre-agreed project outcomes and timescales
- **Competitive** ... with inclusive fees that are highly cost effective

Our **interim process** is simple, thorough and designed to find the right associate quickly...

- 1 We discuss the objectives, culture & environment in which the project will be executed
- 2 We search our network of select associates, submitting just one or two profiles
- 3 You select the best candidate
- 4 We monitor progress and provide assistance and input where it will add value...

We have worked with a **wide range of clients**...

Helping them to manage and implement a number of procurement initiatives over a two year period, we deployed three interim managers at this **London Borough**. Projects included energy buying, promotion of the Council's corporate environmental and sustainability strategy and work on their urban re-generation and housing & construction strategies

Our HR-procurement expert provided this global **pharmaceutical** with the essential category sourcing strategy ingredient to a major complementary workforce re-structuring project

## About PSL Consulting

PSL Consulting specialises in procurement and the supply-chain. Since 1994 our consulting team has been defining, developing and delivering strategic, operational and category-related solutions and services to private and public-sector organisations throughout the UK.

Our integrated and holistic solutions and services include...

- **health checks** designed to unlock improvements in strategy or operations
  - **best-value** services to help you take procurement forward
- discrete **category** support projects or a broad strategic sourcing analysis...  
...including hands-on **negotiation** of specific contracts with your providers
  - our **active consultant** tool to improve in-house client relationships
- **options analysis** ranging from simple make-or-buy through to full market testing
  - advice on interpretation of **EU/WTO** rules & guidelines
  - commercial **risk** assessment & management
- **completed-staff-work** training to sharpen up communications & decision-making
- practical one-day **improvement** workshops: '**A better way to buy Social Care**'  
'**Contract Management**'
  - our unique **social care price & benchmarking software tool**

We have no standard approach. Instead we adapt our ideas and solutions to meet your organisational and professional procurement needs. Our value comes not just from the accumulated skills and expertise of our practitioners but also from our long and successful track record with a **wide range of clients** including...

- Carnival Cruises
- Buckinghamshire County Council
- City of Bradford Metropolitan District Council
  - Clarks Shoes
  - Exeter City Council
  - Insys
- Kirklees Metropolitan Council
  - LNG Transco
- London Borough of Hillingdon
- London Bus Services Limited
- Reigate & Banstead Borough Council

*Your Partner in Procurement*



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Practical consulting advice and project management solutions  
for the purchasing & supply community