

PSL Consulting



practical consulting advice and project management solutions for the **purchasing & supply community**

PSL Consulting specialises in procurement and the supply-chain. Since 1994 our consulting team has been defining, developing and delivering strategic, operational and category-related solutions and services to private and public-sector organisations throughout the UK

As well as our core services of organisational/process **health checks, category** support projects and **best value** services for local councils, we can also provide...

Strategic analysis of procurement options - both in terms of organisational and sourcing options- ranging from relatively simple make-or-buy studies, through to major strategic sourcing reviews taking in PFI/PPP, **outsourcing** and **alternative funding** methodologies

Option analysis

This can take in advice and interpretation on **EU/WTO** rules, directives and guidelines. Or it could equally take in policy and procedures input or schemes of **delegated procurement**

Procurement guidelines

Commercial **risk assessment and management** that might be applied to specific project categories or as guidelines and templates for your general use

Risk

All our practitioners and consultants are experienced, successful negotiators. Our **negotiation skills** can be applied as an integral element in a full sourcing project. Or they can be applied to discrete activities within the purchasing cycle or to specific contracts or SLAs

Negotiation

Corporate Social Responsibility takes in diversity and ethical procurement, corporate governance, environmental procurement, and supply-chain integration and **sustainability**. We can help define the strategy, audit supplier compliance, set team development goals or help you engage with the wider business

CSR

We can also provide general **ad hoc support**, advice, consultancy **mentoring** and **coaching**



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